unitec
Accessible Expertise
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Laura Kirrane

Fortinet

CYBER SECURITY EVENT

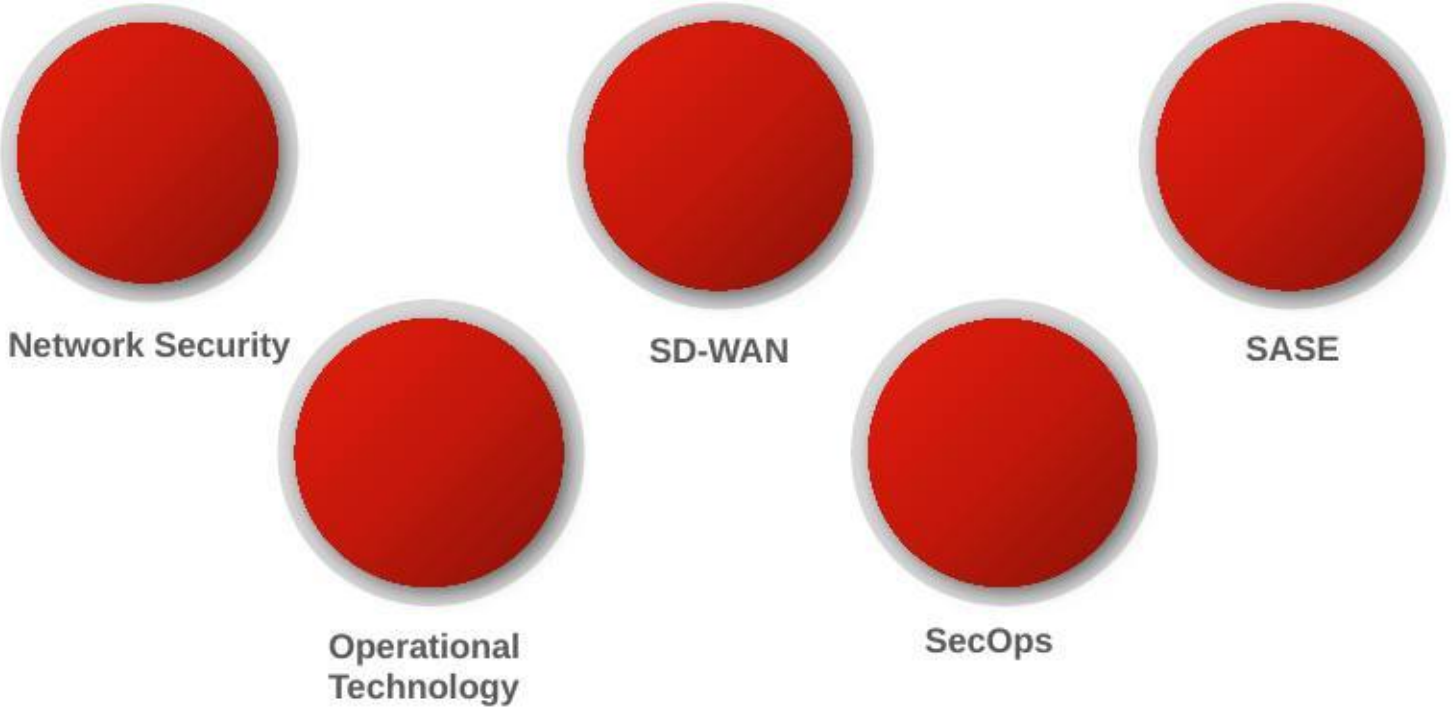
FORTINET

Fortify Your Cybersecurity

Laura Kirrane
Distribution Manager - Ireland

Q3 2026

Market Leader Across Major Security and Networking Categories



Security at Scale	Built to Last	Proven at Scale	#1 in Innovation	Worldwide Scale, Support	Top-Tier Public Company
$8.6B LTM Billings	**GAAP Profitable Every Year Since 2009 IPO**	**900K+** Lifetime Customers	**1,448** Patents	**15,000+** Employees **110,000+** Partners	**NASDAQ 100 S&P 500**

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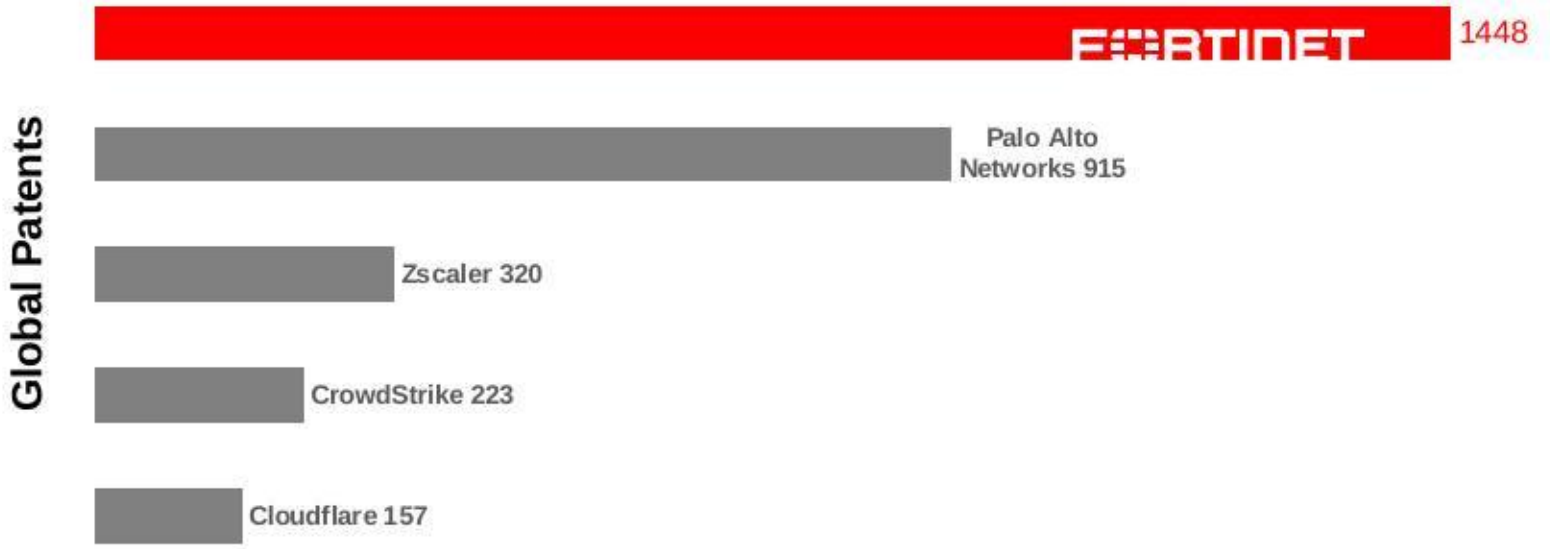
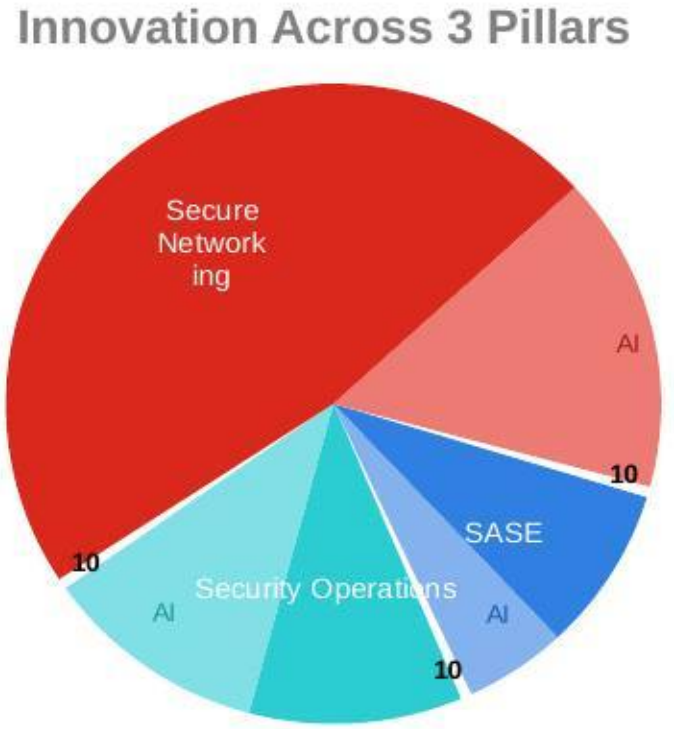
#1 Cybersecurity Innovator



- ~1x more patents than other security companies
- The most AI Patents



577 AI Patents

(Issued / Pending)

Source: Google Patents, as of June 30, 2026

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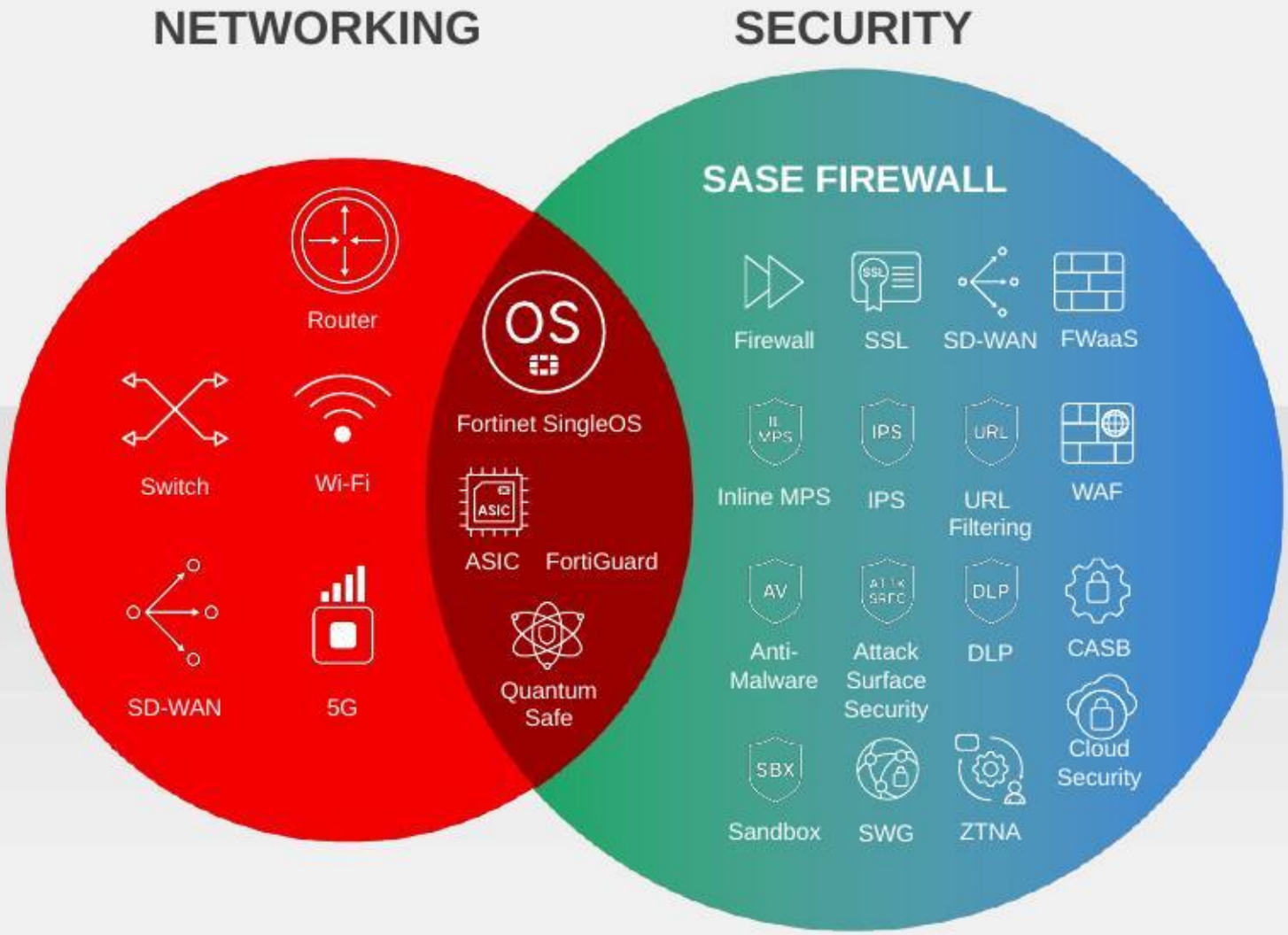
AI is Accelerating the Convergence of Networking and Security

- Vendor Consolidation Better Integration
- Better Security Posture
- Lower TCO
- Simplified Operations



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AI Threat Continue to Expand

Shadow AI | LLM Model, Prompt, AI agent attacks | Automated Operations

Security for AI

Generative AI

98%

GenAi Apps are Unsanctioned

- Shadow AI
- Jailbreaking
- Data exfil/IP
- Social Engineering
- Hallucinations
- Prompt Injection

Security for AI

Apps, LLMs & Agents

87%

LLM Model / Prompt Attacks Fastest Growing Risk

- Data Poisoning
- Data Exfil
- Supply chain attacks
- Modern Extraction
- Model Inversions Attacks
- DB & RAG Exploits

AI for Security

AI Operations

70%

Deploy Agents in IT Operations

- Operate IT Infrastructure,
- Automate Complex Workflows
- Move from reactive troubleshooting to proactive, predictive operations

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FortiAI: Security for AI infrastructure, Agents, Models, Apps, and Data





FortiAI-Protect

IT Controls
Protect Against AI Threats & Gen AI Visibility & Control



FortiAI-Secure

Attack Surface Management LLM, Apps and Agentic AI Security



FortiAI-Assist

NOC & SOC Assistants and Agents



FortiGuard: Real-Time Threat Intelligence and Prevention



Fortinet Security Fabric: AI Embedded, Interconnected, Automated

Security is our Core

The industry's highest-performing integrated cybersecurity platform

AI-Powered FortiGuard Security

- **Web Filtering**
- **DNS Security Service**
- **Intrusion Prevention**
- **Anti-Virus / Anti-Spam**
- **Attack Surface**
- **Data Loss Prevention**
- **OT Security Services**
- **Inline Sandbox**
- **Anti-Botnet and C2**
- **Inline Malware Prevention Service**
- **Application Control**
- **Indicators of Compromise**
- **Inline CASB**
- **Mobile Malware**

Secure Networking

- **FortiGate / FortiWiFi** — Application layer security with ASIC acceleration and industry leading convergence for SD-WAN
- **FortiGate-as-a-Service** — cloud agility at ASIC speed to deliver flexible threat protection
- **FortiAP** — Protected Wi-Fi connectivity via Secure FGT Networking
- **FortiNAC** — Visibility, access control and automated responses for all networked devices
- **FortiAIOps** — AI insights for rapid analysis and remediation of network issues
- **FortiSwitch** — Deliver security, performance, and manageable access to data
- **FortiCamera / FortiRecorder** — Physical security, intelligent motion detection, secure NVR, AI smart analysis & central visibility
- **FortiGate Cloud** — SaaS platform offering zero-touch deployment, network management & security analytics
- **FortiManager** — Centralized management of your Fortinet security infrastructure
- **FortiExtender** — Extend scalable and resilient LTE and LAN connectivity
- **FortiEdge Cloud** — Cloud management for standalone LAN, WLAN and 5G gateway equipment
- **FortiFone / FortiVoice** — IP phones, soft-client, secure voice conferencing and chat
- **FortiProxy** — Enforce internet compliance and granular application control
- **FortiDrive** — Secure file store & collaboration solution that protects sensitive data at rest and in transit
- **FortiDDoS** — Machine-learning quickly inspects traffic at layers 3, 4, and 7

Unified SASE

- **FortiSASE** — Cloud-delivered Security Services protecting off-net endpoints & users
- **FortiGate VM** — NGFW in virtual format and industry-leading secure SD-WAN
- **FortiEndpoint** — Secure connectivity, threat detection & automated response
- **FortiWeb** — Prevent web application attacks against critical web assets
- **FortiAppSec Cloud** — Unified platform of services for web, API, ABP, GSLB and DDoS
- **FortiAIGate** — Secure LLMs requests and data shared with AI tools
- **FortiCNAPP** — High-confidence cloud threat detection with unified risk and AI-assisted remediation
- **FortiSASE Sovereign** — Turnkey solution with all essential components for a fully integrated locally deployed SASE architecture
- **ZTNA Agent (FortiClient)** — Remote access, application access, and risk reduction
- **FortiClient / EMS** — Endpoint Protection with EPP, AV, URL, ZTNA & Sandbox
- **FortiMonitor** — SaaS based DEM platform, performance monitoring
- **FortiADC** — Application-aware intelligence for distribution of application traffic
- **FortiAuthenticator Cloud** — Crypto key management, storage and encryption services
- **FortiSAT** — Train employees to recognize phishing and other email threats (human risk management)
- **FortiFlex** — Flexible daily usage-based consumption licensing for a broad catalog of solutions

AI-Driven Security Operations

- **FortiAnalyzer** — Security Fabric log management, monitoring and response
- **FortiSIEM** — Enterprise-wide monitoring, threat detection, and response
- **FortiEDR/XDR** — Automated endpoint protection and correlated incident response
- **FortiGuard MDR Service** — Managed threat detection, investigation, and response
- **FortiIdentity Cloud** — Cloud-delivered Identity and Access Management as a Service (IDaaS) and PAM cloud
- **FortiNDR Cloud** — SaaS for risk scores and threat intelligence to assist in prioritizing assisted response efforts
- **FortiNDR** — AI-driven on-prem analysis to detect and respond to threats
- **SOCaaS** — Continuous security monitoring, incident triage, and escalation – Fabric monitoring & multi-vendor
- **FortiSandbox** — AI-powered real-time protection against unknown & 0-day threats
- **FortiSOAR** — Automated security operations, investigation, and response
- **FortiAuthenticator** — Centralized identity and access management solution
- **FortiToken** — Cloud/HW/Mobile MFA provide passwordless adaptive auth
- **FortiRecon** — Proactive digital risk protection service and external/internal threat monitoring
- **FortiPAM** — Privileged identity and access management, and session monitoring
- **FortiGuard Advisory Services** — Rapid detection, containment, and recovery of cyberattacks
- **FortiTIP** — Cloud-hosted threat intelligence platform to stay ahead of evolving attacks before they impact you
- **FortiAI-Assist** — Integrated GenAI for SOC and for NOC
- **FortiSOC** — Unified SOC as AI Cloud platform based on GB per day ingestion
- **FortiDevice Cloud** — Cyber Asset Attack Surface Management Service
- **FortiDLP / DLP Cloud** — Endpoint DLP and Insider Risk management
- **FortiResponder Service** — Turns alerts into action, mapping the right response to the threat landscape
- **FortiDeceptor** — Active deception platform for early in-network attack detection and response
- **FortiMail / FML Cloud** — AI-powered, protection against email-borne threats
- **FortiMail Workspace** — Deliver AI-powered protection for email, browsers, collaboration, and cloud apps across the modern workspace

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FortiAI Is Embedded Across the Security Fabric



Extend Fabric Possibilities with Industry-Leading Open Ecosystem

Ecosystem Breadth and Depth

Fortinet delivers the most extensive partner ecosystem in cybersecurity

3000+ integrations across **500+** technology partners

2x *more integrations than competitors*

ENGAGE FORTINET PARTNER PROGRAM **110,000+** ACTIVE PARTNERS

Strategic Alliance Partners

accenture, ANTHROPIC, amazon, CROWDSTRIKE, Google, NVIDIA, ORACLE, OpenAI

Fabric Connectors

aws, Microsoft, Google Cloud, IBM Cloud, servicenow, NOKIA, ORACLE, openstack.

Fabric APIs

SIEMENS, Honeywell, NVIDIA, Schneider Electric, intel, CROWDSTRIKE, ARMIS, CLAROTY, DRAGOS, Megaport, tufin, FIREMON

+500 other Fabric-Ready Partners

Fabric DevOps

aws, Microsoft Azure, Google Cloud, ORACLE, vmware, Red Hat, HashiCorp, refactr, openstack., Jenkins

Figures as of April 30, 2026 · Logos are a representative subset of the Security Fabric Ecosystem

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